

# **Perfecting Your Pitch: How To Succeed In Business And Life By Finding Words That Work (Your Coach In A Box) By Ronald M. Shapiro**

**By Ronald M. Shapiro**

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## **Perfecting Your Pitch : How to Succeed in -**

Perfecting Your Pitch : How to Succeed in Business and in Life by Finding Words That Work (Ronald M. Shapiro) at Booksamillion.com. A New York Times bestselling

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What the heck is an elevator pitch? Well, it's kind of a branding statement of sorts. Here are the three things your elevator pitch should do

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Whether you are looking for a new job or seeking recognition for your current achievements, a strong elevator pitch can help you sell your skills & tell your story.

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How do you turn a pitch from a monolog to a sale? Make sure every point you make connects with your audience. Keep your text very, very short.

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To win over investors, you need to tell a good, clear, easy-to-repeat story the story of an exciting new startup. Here's a guide to perfecting your pitch.

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